INRULE

PROCESS AUTOMATION

Where to Start or Expand

Learn about specific processes across industries and business units where process automation can yield the greatest positive impact on the business

CONTENTS

ESTABLISH STREAMLINED EFFICIENCY WHILE KEEPING HUMANS IN THE LOOP

Say goodbye to quick fixes and implement the right tools to streamline your organization and boost efficiency. With **InRule Process Automation**, you'll establish structured ways of working that enforce process compliance. Establishing who does what and when has never been easier.

For those who have just started their automation journey, using bots to complete tasks can be efficient. These are typically utilized in areas that do not require human interaction or supervision. These processes, however, are significantly distant from critical decision-making. Employees still depend on legacy systems and spreadsheets to support their work in these areas. This is the current state of digital transformation, but it's time to say goodbye.

Say hello to InRule Process Automation, where digital and physical employees collaborate to achieve streamlined efficiency.
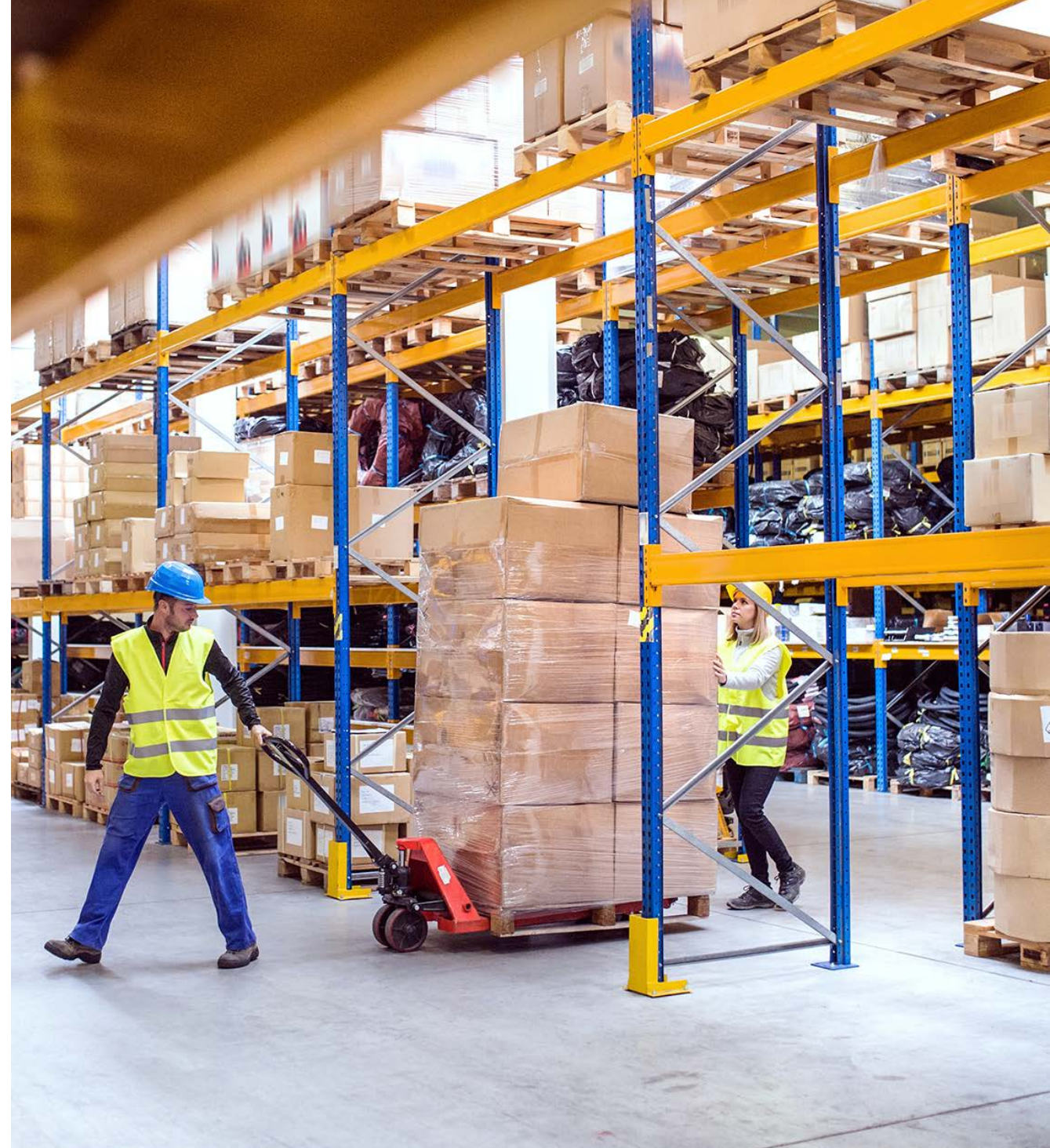
RETAIL

Online sales are undoubtedly on the rise. Experts expect sales to double in the next few years, and retail is without question one of the best-suited industries for InRule Process Automation to boost productivity and efficiency.

Automation Potential

Low   *Medium*   *High*
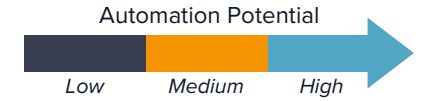
Planning	Business Analytics	Finance and Accounting	Logistics and Supply Chain Management	Customer Support
In-store planning	Trade promotions	Billing	Inventory level monitoring	Customer guidance
Inventory management	Churn rate	Price changes	Shipment	Order payment notification
Marketing planning	Product introductions	Invoice processing	Order status tracking	Delivery notification
Trade promotions	Sales analytics	Account reconciliation	Reverse shipment	User queries and feedback
Product categorization	Forecasting	Procure to pay	Stock replenishment	Real time updates
New product introduction	Predictive analysis	Reporting		Claims and refund
	Customer behavior analysis			Returns processing
	Campaign analysis			

TELECOMMUNICATIONS
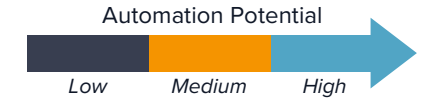
High volumes and a fast-paced environment make telecommunications a perfect candidate for process automation.

Automation Potential

Low | *Medium* | *High*
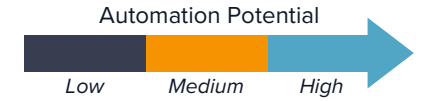
Service Processes				Supporting Processes	
Network and Operations	**Operation Maintenance**	**Call Center**	**Store Operations**	**Supply Chain**	**Sales and Marketing**
Network diagnostics	Alarms data extraction	Wrap up call automation	POS closing	Inventories	Sales reporting and forecasting
Network planning	Massive incidents management	360-degree data collection	Contract subscription	Stock / store reconciliation	Order booking and processing
Roaming data management	Intervention report population	Intranet / extranet web scraping	New store opening		CRM updates
Network availability data	Field engineer empowerment		Inventories acceleration		Market analysis
Network deployment reports					Advertising
Extraction of data from antennas					Campaign management
Viability studies					
Share management					

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MANUFACTURING

Having taken a first step at automated operations via software robots, manufacturing organizations are perfectly positioned to take the next leap and automate at a larger scale.

Automation Potential

Low   Medium   High

Service Processes						Supporting Processes
Supplier Management	**Procurement**	**Logistics**	**Inventory and Planning**	**Customer Delivery**		**Finance and Accounting**
RFP / RFQ generation and data aggregation	Purchase order creation and matching	Logistic service provider contract management	Demand and supply daily reports	Order status updates		Monthly closing
Vendor mapping (Metadata search)	Matching and reconciliation of invoice and receipt	Performance based delivery time updates	Material transaction updates	Return processing, automated order information collection		Invoice processing
Contracts management	Vendor performance reports	Delivery management and tracking, proof of delivery	Material master data maintenance	Customer complaint handling, order information		Billing
Vendor selection	Freight tendering	Customs clearance documentation handling	Demand forecasting			Purchase to pay
Supplier risk management	Material requirement and shortage reports	EDI data handling	Available to order (Dynamic delivery time)			Accounting
Update scorecards and dashboards	VMI reports and replenishment	Shipping information generation and extraction	Inventory level optimization			Controlling

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CONCLUSION

The importance of process automation in today's fast-paced and ever-changing world is undeniable, regardless of industry. Businesses may reduce expenses while improving workflow consistency by using software robots to automate repetitive operations.

By empowering both humans and bots to do more organizations can achieve more. Companies that deploy process automation in conjunction with other technologies will have a competitive advantage in their respective sectors and stay ahead of the market.

Taking the first step to automation can be challenging - we know. Yet from what we've seen from our customers, the results speak for themselves. See firsthand what more you can do with InRule by **requesting a demo** or getting in **contact with us** today!